

## WHAT CLIENTS SAY

*Testimonials from Groveland Real Estate Buyers about Lauree Borup*



"Honesty, integrity, and sincere representation of clients and their interests – this would not characterize the average salesperson. But Lauree's consummate professionalism and personal dedication is far from average. From the very beginning, she has made the daunting process of buying my first home a pleasure, keeping me well informed at each stage and making sure I was aware of the resources available to me. She continues to be helpful even after her job is done, which makes her all the more wonderful!"

**Graeme Colmer, Buyer of Pine Mountain Lake House**

"Lauree bent over backwards to serve us. She seemed to know what we were looking for, and was patient with us, and it paid off. Thanks, Lauree, for your devotion to your job, you are one of the best! We love it here - the house is wonderful!"

**Carol and Jim Earnest, Buyers of Pine Mountain Lake house**

"I wanted to personally thank you for a job well done on our home purchase. You have been professional and complete in covering the bases of what needed to be done to help guide it to a close. In the last few weeks the world has turned upside down with a stock market crash, bank implosions, government bailouts and take-overs. The ensuing crash has even touched this purchase, extending out the time it has taken to get closure. Your help in this time undoubtedly kept the deal together. I will extend my kudos to your office as well, as they were always friendly and helpful when I called. It's not just the big things (like finding a new lender when things got crazy!) that are important. It is the clear, regular communication both in email and voice mail. It's the timely follow-up on items. So we thank you.



Anne and I are looking forward to a beautiful home in the mountains, a retreat away from the stress and a home that will bring us joy for many years to come."

**David and Anne Hartwell, Buyers of Pine Mountain Lake house**

"I was very satisfied with the personal, caring, knowledgeable and courteous service. Thank you very much!"

**Jean Cox, Buyer of PML house**



"Lauree was super- helpful in many ways! Everything went very smoothly. Thanks!"

**Ken Rush, Buyer of Pine Mountain Lake house**

"Lauree represented both myself and the seller in an outstanding, professional manner. All of her communications were complete. I was surprised to learn how easy the property loan could be financed. Lauree provided several creative suggestions that helped with my bottom line."

**Ralph and Tina Occhipinti, Buyers of 5 acres**

"It is with pleasure that we recommend Lauree Borup if you are looking for a vacation home in Pine Mountain Lake (PML) in Groveland CA. We became interested in PML through friends of ours who bought into this community over the years. Through various listings, we decided to contact Lauree back in January of this year. Prior to us going up to explore properties, she sent us a list of potential ones fitting our parameters. When we arrived at her office, she patiently gave us an education of the community and all the pros and cons of being a homeowner in this quaint, gated complex. She then outlined 20 properties that we would view. She drove us around to each property and meticulously described the homes. The one we really liked unfortunately had a bid on it already. We decided to wait. About a month went by and this specific house came back on the market.

With Lauree's help we started bidding for this foreclosed house. If you ever dealt with a foreclosure, there are many more steps involved especially with the indirect communication with the bank that owns the house. Lauree did a great job in getting all the parties to agree on an assortment of issues. While we were going through the inspection process, Lauree was able to organize a collection of professionals: inspectors, electricians, plumbers, roofers, pest control, etc. For us, as vacation home buyers not familiar with the area, her coordination efforts made this part of the purchase process go extremely well. With a tight closing schedule, there was very little room for delays. Lauree's diligence in following up with all parties made this purchase for us rather smooth considering we were dealing with a bank as owner. In closing, Lauree's organization and follow up, not to mention her extensive experience and contacts, gave us a lot of confidence in recommending her to potential buyers in the Groveland area."



**George and Jean Chin, Buyers of Pine Mountain Lake House**

"Lauree was very patient and conscientious in establishing a sales agreement between us and the seller. Although Lauree stepped in at a very difficult time during negotiations "gone bad" she was able to re-establish negotiations and follow through to completion. She made great suggestions regarding local resources and services. I really do appreciate Lauree's professionalism, without compromise to warmth and friendliness. I would definitely want to work with them again and would be confident to refer clients to them."



**Art & Helen Bobrove, Buyers of lake front house in PML**

"We want to thank you, again, for helping us to buy this, our first home. Thanks for your advice and for pursuing the particulars of this deal. We are very comfortable and look forward to many happy years to come."

**Jim & Sandra Moriarty, Buyers of home on 5 acres**

"Very professional, great communication. As a retired manager of a national real estate franchise I went to RE/MAX because I know how strong their commitment to professionalism is."

**Pat Maly, Buyer of lot in PML**

"Thank you for working with us during the sale of our newly purchased home, and for your generosity and flexibility."

**Larry & Anna McDevitt, Buyers of Pine Mountain Lake house**



"We were kept up-to-date on everything. All of our questions were answered promptly. Everyone was very friendly in the office."

**David & Charlene Aalfs, Buyers of Pine Mountain Lake house**

"We felt that Lauree went out of her way to insure that we were satisfied with our purchase. She was very friendly and cooperative with us and helped us tremendously when needed."

**Henri and Kathryn Fontaine, Buyers of two PML houses**

"Lauree is a true professional. She pointed out all good points, but also showed me where there were potential problems. She went beyond what other agents are capable of."

**Paul Stivers,  
Buyer of Pine Mountain Lake house**



"Lauree, it was a real pleasure to work with you. You are attentive to detail, very professional, and at the same time very personable and friendship-minded."

**Bill Vanderlinde, Buyer of 10 acres**

"You were very friendly, accommodating, and knowledgeable.

This experience was enjoyable. I will definitely spread the good word!"

**Lise Lemonnier, Buyer of Pine Mountain Lake house**



"We loved the concern our Realtor showed for us. We felt we could completely trust her. Lauree was there for us, protected us and went out of her way with information and concern for my family."

**Tammy Dunn,  
Buyer of house on 7 acres**

"Everything was great. Communication was very good. The whole transaction was handled in a very professional manner."

**Chris and Vivien O'Connor, Buyers of Pine Mountain Lake house**

"No pressure! Complete flexibility. Lauree is an exceptional professional. She showed us what we requested. Thank you so much for all your time, effort, patience, perseverance, and evening phone calls. Ken and I were so lucky to find you!"

**Ken and Betty Cordoza, Buyers of Pine Mountain Lake house**

"We very much appreciated the first quality professional service that we received from Lauree and her assistant."

**Jack and Sue Flesher,  
Buyer of lake front house in PML**

"The agent was the key difference. The personalized service received from Lauree Borup was great!"

**Larry Romaneck, Buyer of Pine Mountain Lake house**





"We love our "cabin" and we are taking joy in making it ours! Thank you for all your help!"  
**Doug & Karen Moon, Buyers of Pine Mountain Lake house**

"Lauree was very easy to work with and available at almost any time. She showed a large selection of properties and was always willing to help when "snags" came up. The information sheet on area utilities was very helpful and time saving."  
**Jane Hammer, Buyer of Pine Mountain Lake house**

"Lauree worked as our agent, looking for the buyer's interests at all times! She showed properties meeting our requirements. All staff were always friendly. Based on our satisfied experience, we will gladly recommend your office to friends who might express an interest in buying PML property."  
**Gene and Audrey Fiance, Buyers of Pine Mountain Lake house**

"She called us to tell us about a particular home she felt was right for us- and it was! Lauree developed an excellent understanding of our needs and interests."  
**Herb Bell, Buyer of Pine Mountain Lake house**



"Your assistance has been so valuable and your kindness and warmth very welcome. Thanks again!"  
**Laura Razo, Buyer of Pine Mountain Lake house**

"We really appreciate the time and personal attention you gave in representing us during the purchasing of our house. We're well satisfied customers."  
**Linda Kehoe, Buyer of Pine Mountain Lake house**

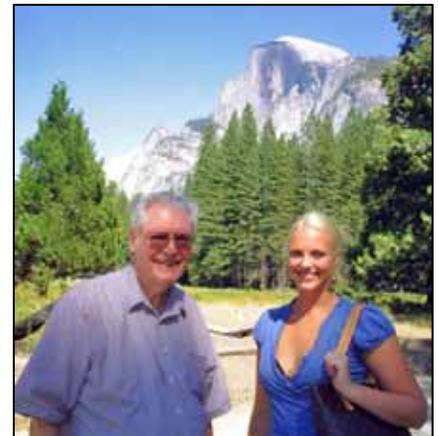


**Lauree**



*Solar house we built in 1985 on ten acres*

*Thanksgiving Day rainbow from the deck of our Pine Mountain Lake House- 2009*



*Grandpa and Eve in Yosemite Valley*